



“Doing Business”

Improving Skills and Creating New Opportunities

MGI UK & Ireland Annual Conference

18th-20th November 2010 Beaumont House, Windsor

AGENDA



**Cost per delegate to include conference,
accommodation and all meals £395**

Principal Sponsor:



MGI is a worldwide association of independent auditing, accounting and consulting firms. Neither MGI nor any member firm accepts responsibility for the activities, work, opinions or service of any other members.





Thursday 18th November 2010

3.30 pm	Conference opens for Registration and Sponsor time
4.00 pm	Conference Introduction Speaker: Paul Winder
4.15 pm	Keynote Speaker: BCMS - Doing Business Speaker: Dave Rebettes 
5.15 pm	MGI World Update Speaker: Thierry Delvaux
5.45 pm	Agenda review for Friday 19th and Close Speaker: Paul Winder
7.00 pm	Dinner Sponsored by BCMS 

Friday 19th November 2010

9.00 am	Introduction to all Speaker: Paul Winder		
9.15 am	Marketing Track Telemarketing - A New Era Speaker: Joel Oliver of Insight Marketing Ltd 	IT Track Business Accounting Speaker: Accounttech 	People Development Track Dealing with Difficult People Speaker: Peninsula and QDos 
	Marketing Track Marketing Led CRM Speaker: Mark Brewerton of TMS	IT Track Software for Accountants Speaker: Digita  	People Development Track Leadership Skills Speaker: David Bowler of Incisive Edge
10.00 am	Coffee and Sponsor time		

There has been much comment in the media about the importance of emerging markets as we come out of recession. With this in mind selected representatives from MGI in BRIC Countries will be presenting on the opportunities and pitfalls of your clients Doing Business in their country.

11.15 am	BRIC Country 1 Session Speaker: Jeenendra Bhandari, MGB & Co, MGI Member Firm, Mumbai		
11.45 am	BRIC Country 2 Session Speaker: Svetlana Gavrilova, Delovoy Profil, Moscow		
12.15 pm	Lunch and Sponsor time		
1.15 pm	Marketing Track Company Sales - How to Keep the Client Speaker: BCMS 	IT Track Practice Management Software Speaker: APS	People Development Track How to be an Influencer. Speaker: Richard Pound of Graham Robb Associates
	Marketing Track Grant Funding - A value added service Speaker: J4B	IT Track The Total Software Solution Speaker: CCH 	People Development Track Getting the best from LinkedIn Speaker: Kintish Training
2.00 pm	Tea and Sponsor time		
3.15 pm	Marketing Track Getting the best from LinkedIn – The Marketers Aspect Speaker: Kintish Training	IT Track Cloud Computing Speaker: TBC	People Development Track Presentation Skills Speaker: Jo Edwards, JE Consulting 
	4.00 pm	BRIC Country 3 Session Speaker: Dickson Leung, Lehman Brown, MGI Member Firm, China	
4.30 pm	Group Breakout Session and Feedback		
5.30 pm	Close		
7.00 pm	Dinner Sponsored by CCH After Dinner Speaker: Denis Turner Chief Economist at HSBC. He will give an entertaining insight into the recession, the new government, emerging markets and Fulham Football Club		

Saturday 20th November 2010

To help the mix of commercially interesting and fun at our conference we've invited Lindsay McKenna, close ally of the Born Free Foundation to run a workshop relating your people skills to the animal kingdom

9.30 am	What type of animal are you? – Identifying your people skills and how best to use them within your firm Speaker: Lindsay McKenna
10.30 am	Coffee
11.00 am	Lindsay McKenna Part II
12 noon	Conference Round Up and Close by 12.30 pm

Registration Form

Please complete the online form: www.mgi-uk.com/annual-conference-2010.htm

