

# MGI Worldwide Member Success Story

Giovanni Triunfo and Dario Galloni, partners at Milan-based accountancy firm MGI De Leone - Triunfo - Galloni & Associati, speak of the many opportunities to exchange business with other MGI Worldwide global accountancy network member firms.

MGI De Leone – Triunfo – Galloni & Associati has a long history as a member of MGI Worldwide international accountancy group, having belonged to the association since the 1980's. Dario Galloni recently explained why the firm sees it as so important to belong to an international network.

"Because today's business is more truly global than ever, membership provides the opportunity for us to assist clients with their international needs."

Dario highlights that he has always been very satisfied with the quality of service provided by other MGI Worldwide firms and believes that, in part, this is due to the synergy between members.

"It's more than just being part of an international entity – we share a character and a way of thinking."

## Helping clients with their international needs

Dario went on to explain that the support network provided through membership enables them to help their clients both personally and professionally, with their more global requirements, and to assist when clients from other member firms are relocating to Milan.

"We help people to get their visas, their residency permits, to find homes and really try to help them with everything that is connected to their move."

More than 60% of MGI De Leone - Triunfo - Galloni & Associati's turnover comes from international clients and partner Giovanni Triunfo also shared his thoughts on the benefits of membership to MGI Worldwide, explaining how it enables them to provide their clients with this level of international support and to assist members from other countries with their requirements in Italy.

"The network allows us to assist clients in more than 90 countries around the world counting on over 5,000 professionals, and MGI is one of the top 20 ranking networks."

It's thanks to the links to other member firms provided by membership to MGI Worldwide, that MGI De Leone – Triunfo – Galloni & Associati has spent three decades successfully helping clients from Milan, and internationally, with their accountancy requirements.



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MGI De Leone - Triunfo - Galloni & Associati provides a full range of customised services including tax, corporate finance, employment advisory and tax assistance, helping its clients to reach their goals quickly and effectively.



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