

## MGI Worldwide Member Success Story

# MGI UK & Ireland member firm Rickard Luckin Limited talks about the benefits of “successful collaboration”, and highlights the many advantages of a long-standing membership with MGI Worldwide that spans some 40 years.

Speaking at the 2018 MGI Worldwide AGM in San Francisco, Rickard Luckin’s Alan Worsdale, Terri Smith and Kevin Thomas highlight the benefits of their long-standing membership with MGI Worldwide, particularly the successful collaborations with member firms across 10 countries in the past 12 months.

### Trust and Collaboration – a winning approach to building business

MGI UK & Ireland Board Member and Director at the firm, Alan Worsdale shows how the firm’s interaction with the network has evolved since joining 39 years ago. Initially, focusing on ensuring their clients had access to worldwide resources, Alan highlights how this has grown, and how a recent successful collaboration with fellow German-based member firm Votum AG shows the value of building close cross-border relationships, and how this can help secure new business.

The collaboration involved complex work across 10 different countries over a period of 12 months.

Terri Smith says, “Rickard Luckin have been actively involved in referrals throughout our membership, and Alan’s frequent presence at MGI Worldwide meetings highlights the importance of member firms having opportunity to meet and network.”

Kevin Thomas says, “This collaboration has been a fantastic case study. The project demonstrates that there is real benefit in member firms working together.”

In addition to providing solutions internationally and reaching out to members as far afield as Thailand and Australia, Rickard Luckin is available to help their fellow members in need of assistance in the UK.

**MGI Worldwide is a top 20 ranked global accounting network with more than 5,200 accounting professionals in over 260 locations around the world.**



**Alan Worsdale**

Director

T: +44 1702 606829

E: [alan.worsdale@rickardluckin.co.uk](mailto:alan.worsdale@rickardluckin.co.uk)  
[www.rickardluckin.co.uk](http://www.rickardluckin.co.uk)



**Terri Smith**

Director

T: +44 1245 254287

E: [terri.smith@rickardluckin.co.uk](mailto:terri.smith@rickardluckin.co.uk)  
[www.rickardluckin.co.uk](http://www.rickardluckin.co.uk)



**Kevin Thomas**

Director

T: +44 1245 254245

E: [kevin.thomas@rickardluckin.co.uk](mailto:kevin.thomas@rickardluckin.co.uk)  
[www.rickardluckin.co.uk](http://www.rickardluckin.co.uk)

**Rickard Luckin Chartered Accountants and Tax Advisers**, based in the UK, offers a full range of accountancy, tax and business services across Essex in the UK.

### Read more success stories

Find more news and success stories at  
[mgiworld.com/newsroom](http://mgiworld.com/newsroom)

### Get in touch

Find an MGI Worldwide member firm near you at  
[mgiworld.com/find-a-member](http://mgiworld.com/find-a-member)



#### About MGI Worldwide

MGI Worldwide is a leading international network of audit, tax, accounting and consulting firms with more than 5,200 professionals in over 260 locations.

[www.mgiworld.com](http://www.mgiworld.com)

#### Follow us



**LinkedIn:** [linkedin.com/company/mgiworld.com](https://linkedin.com/company/mgiworld.com)



**Twitter:** [twitter.com/mgiworldwide](https://twitter.com/mgiworldwide)



**Facebook:** [www.facebook.com/mgiworldwide](https://www.facebook.com/mgiworldwide)



**YouTube:** Subscribe to MGI Worldwide