

MGI Worldwide Member Success Story

Juan Carlos Guerra, International Committee member representing MGI Latin America, talks about the cooperation between MGI Worldwide global accountancy network firms throughout the region and highlights the numerous business opportunities this has created.

Speaking last year at the Global AGM in San Francisco, Juan Carlos, Partner at Ecuador's member firm **MGI Guerra & Asociados**, discussed the importance of member networking, and explained how these solid relationships have strengthened the MGI Latin America group of firms. With business opportunities being created across the region, Juan Carlos gave 2 examples of successful collaboration between Latin America member firms and how it has helped them to successfully serve the needs of their international clients.

International client connects MGI firms in 8 Latin American countries

Argentina-based **MGI Jebesen & Co.**'s client is a leading multinational that required a consolidated auditing service across its Latin America subsidiaries. MGI Worldwide international accounting association member firms from Chile, Colombia, Ecuador, Guatemala, Peru, Honduras and El Salvador, led by MGI Jebesen & Co., engaged in a full scope audit to meet the client's specific requirements. Juan Carlos highlights the excellent collaboration of Latin America managers: "Their high-quality performance and team work allowed us to meet all reporting deadlines."

MGI Latin America firms team up to serve a Chinese client

Another success story comes from **MGI LT Accountant & Asociados**, based in Dominican Republic, who led a cross border referral project to assist a Chinese client requiring accounting services in Central America. The collaboration of MGI Worldwide member firms from Colombia, Panama, Costa Rica, Guatemala and Honduras, lead by MGI LT Accountant & Asociados, was key to the delivery of a standardised and high-quality service. In the words of Juan Carlos this was only possible thanks to "the high performance of this team of managers."

MGI Worldwide is a top 20 ranked global accounting network with some 5,000 independent auditors, accountants and tax experts in over 260 locations around the world.



"Their (team of managers') high-quality performance and team work allowed us to meet all reporting deadlines."

Juan Carlos Guerra

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MGI Guerra & Asociados provides a full range of finance, accounting, taxation and technology services, helping its clients to establish and grow their businesses locally and abroad.



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About MGI Worldwide

MGI Latin America has 27 offices in 15 countries and is part of MGI Worldwide, a top 20 ranked international accounting network with more than 5,200 independent auditors, accountants and tax experts in over 260 locations around the world.

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