



Welcome to the Spring 2010 Newswire

Introduction by Paul Winder



Hello and welcome to our first newswire of 2010. I have recently been making my way around the country seeing different member firms, and if I have not visited you already, you can expect a call from me soon, as I am trying to see everyone during the first half of the year.

The meetings have shown how, despite the difficult economic times, we still have strong businesses and a positive outlook within the association, even though it is harder to make money than it has been for a few years. Firms are still talking about winning new business, looking at recruitment for key roles and focusing on value, both for themselves and their clients.

When visiting Copsey Murray in Ireland, I was pleased to see how business is holding up over there during what is a far harsher economic climate than we have had in the UK. They are still finding new opportunities and quoting for, and winning, new business from the Big 4 firms as prospective clients look for better-value audits.

We are continuing our marketing activities to attract new members, and more details of this can be found below. We have also made some improvements to our website, and have continued our seminar programme, kicking off with the tax forum earlier this month.

Plans for this year's UK and Ireland conference are well under way, with initial details included in this newswire, and more information will follow shortly.

Paul Winder

Members get together to talk tax



The tax forum on 23 March was the first seminar of the season, and proved a great success with 14 attendees covering all of the UK firms, and there was lively debate and participation from all concerned.

[Find out more](#)

Mediterranean members gather in Italy



The first meeting of the Mediterranean Circle was a great success, despite the attendees learning about the tradition of strikes in Italy occurring on a Friday morning, in order to have a long weekend.

[Find out more](#)

Initial plans made for UK conference



This year, we will be returning to Beaumont House, Old Windsor, which we last visited in 2007. We will be running three tracks for the majority of Friday, as piloted last year for the first time, with tracks on IT, marketing and people skills development.

[Find out more](#)

MGI referrals summary



I had hoped to include a summary of referrals between member firms in this newsletter, but this has not been possible as I am yet to receive the details from some of our members. Could I please remind anyone who has not yet sent this information to me to do so as soon as possible.

Paul Winder

MGI news goes global



MGI member firms can now demonstrate their international credentials to current and prospective clients, using the first edition of our MGI Global News newsletter, featuring the latest insight into business issues from member firms around the world.

 [Find out more](#)

Enhanced information on MGI website



As part of our effort to continually improve the quality of information available on our website, a new section outlining the specialist knowledge of our member firms has now gone live at www.mgi-uk.com.

 [Find out more](#)

Marketing update



Targeting for new members continues in 2010 with a focus on attracting member firms from the North West, Wales, North East and Scotland regions.

 [Find out more](#)

MGI keeps on blogging



MGI continues to provide an insight into the latest business news and trends using its blog channel on the popular accountancy website www.accountingweb.co.uk.

[Find out more](#)

Introducing Milsted Langdon



MGI UK and Ireland was delighted to welcome Milsted Langdon as a member last year. The South West-based firm has offices in Taunton, Yeovil and Bristol, housing 16 partners and around 170 staff.

[Find out more](#)

Around the firms



A quick round-up of news from MGI UK and Ireland member firms.

[Find out more](#)

In the news



Keep up to date with the latest news and developments at MGI UK and Ireland by visiting our website at www.mgi-uk.com.

Please click on the following links to view the latest press releases:

- [Budget 2010 – The 'Budget for Recovery'](#)
- [MGI announces new seminar programme](#)
- [MGI members declare conference 'THE BEST YET'](#)

We operate a responsible email policy at MGI UK, so if you do not wish to receive further copies of this newswire, [% CLICK_HERE_UNSUBSCRIBE%] to unsubscribe.

MGI UK Area, Squirrels, Stone Hill, Horam, East Sussex, TN21 0JN