



Welcome to the Winter 2010 Newswire

Introduction by Paul Winder



Hello and welcome to our latest newswire, ahead of what is looking like a very busy 2010. During the year, we will be continuing to look for new members, particularly in the North-West, North-East and Scotland, and we will continue to actively market ourselves in these areas, as well as aiming to keep generally raised level of awareness about MGI.

Regarding MGI events, I would encourage our members to check the MGI World website at www.mgiworld.com for details of European circle meetings and other conferences around the world.

The UK seminar programme will include a couple of both managing partner meetings and tax forums. I have also been asked to have a charities forum after last year's successful get-together. I would like to have a managers-only seminar, looking at career development, job structures and what managers do in different firms. I also want to hold an IT forum in early 2010, having deferred this from late 2009.

It is probably now time to have a second Financial Services Forum, the first having been a couple of years ago and I will also be looking to run a marketing event of some description later in the year. Plans for this year's UK and Ireland conference are already at an early stage, following the largest and most successful conference to date in 2009. Thank-you to everyone who has sent me feedback from that event.

This year will see the launch of our global newsletter, with information about the world economy from the point of view of member firms around the world, which will be available as an additional marketing tool for all UK and Ireland members. I have also been in contact with Roger Isaacs from Milsted Langdon, who is keen to produce an international tax planning newsletter, badged up for MGI – more information on this will be available shortly.

Practice Assessment Reviews will be continuing throughout the year, and for anyone who has not yet had one, I will be in touch to make arrangements in due course.

I intend to stay close to all of our member firms and plan to visit everyone at least a couple of times this year, to help encourage communication and commercial activities between firms.

Paul Winder

Two new members come on board



We were delighted to welcome two new members to MGI during the last quarter of 2009. First to join, in early October, was Milsted Langdon, a firm based in the South-West of England, with 15 partners and 150 staff based at offices in Bristol, Taunton and Yeovil.

[Find out more](#)

UK and Ireland conference is well received



Whilst I do not want to blow my own trumpet, this year's UK and Ireland conference seemed to contain something for everyone. The presentations by new and existing members all helped to bring our firms closer together and improved the chances of business following between firms.

[Find out more](#)

A very special meeting



I attended the UK and Ireland meeting just a few weeks after my appointment as International Executive Director by MGI and, having led another international network for many years, I was impatient to find out how MGI was functioning.

[Find out more](#)

Paris hosts global conference



A total of 18 representatives from British member firms Midgley Snelling, Milsted Langdon, Rowleys, Watson Buckle, Rickard Keen, Seymour Taylor and Carter Backer Winter, were among the 140 delegates at the event, which took place in Paris from 14 to 16 October.

[Find out more](#)

Managing partners discuss latest issues



Our managing partners forum in November featured a number of open and lively debates, as always. There was much discussion about the current economic climate and what member firms were doing with regard to client fee levels, recruitment, salary levels and finding new client opportunities.

[Find out more](#)

Legal profession in the spotlight



October saw our first gathering of partners and managers who act for clients in the legal profession. We had a presentation from the managing partner of a legal firm in East London, which was not a client of any MGI firm, on what they wanted from their accountants.

[Find out more](#)

New video message to promote MGI



MGI has always believed in using the latest technology to spread its message, and to that end our website at www.mgi-uk.com now features a video, where representatives of member firms discuss the advantages of being part of the organisation.

[Find out more](#)

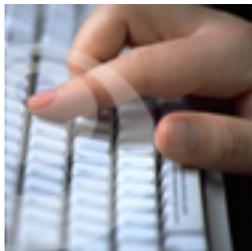
Marketing update



The UK website now attracts an average of 400 unique visitors per month and appears on page 1 of Google for searches such as Accountants UK.

[Find out more](#)

MGI keeps on blogging



MGI's blog channel on the popular accountancy website www.accountingweb.co.uk, has continued to be a useful forum for member firms to have their say on the latest issues affecting the financial sector.

[Find out more](#)

Around the firms



A quick round-up of news from MGI UK and Ireland member firms.

[Find out more](#)

In the news



Keep up to date with the latest news and developments at MGI UK and Ireland by visiting our website at www.mgi-uk.com.

Please click on the following links to view the latest press releases:

- [Pre-budget report strikes delicate balance to help SME businesses](#)
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