



NextGen Professional Development

4 modules | Starting 18 November 2026

This is a four-part professional development programme for MGI Worldwide's NextGen community: professionals (typically under ten years' experience) from across the network.

SCHEDULE

06:00 and 16:00 London time (GMT/BST) on:

Module 1: From doing to influencing: 18 November 2026

Module 2: Managing expectations and performing at your best: 10 February 2027

Module 3: Communicating with impact: 12 May 2027

Module 4: Feedback, confidence and difficult conversations: 8 September 2027

**Power to
grow**

Module 1: From doing to influencing

60-minute live virtual session · Building credibility, ownership and professional impact

As careers progress, people are increasingly expected to take ownership, influence outcomes and contribute beyond their immediate role. This session helps participants develop a proactive mindset, strengthen their professional presence and increase their impact within teams and across the network.



What we'll cover

- The shift from task-focused working to broader professional contribution
- Building confidence and personal credibility in early- to mid-career
- Influence without authority — how to shape outcomes without a senior title
- Greater ownership and accountability for your own work and development
- Practical actions to increase your professional impact straight away

Module 2: Managing expectations and performing at your best

60-minute live virtual session · Creating clarity, confidence and sustainable performance

One of the biggest challenges in early career is balancing competing priorities, stakeholder expectations and rising workloads. This session gives participants practical tools to manage expectations well — protecting both their performance and their wellbeing.



What we'll cover

- How expectations are formed and how to manage them at work
- Strategies for prioritisation and managing workload
- Setting boundaries professionally — saying no with confidence
- Handling competing demands across colleagues, clients and projects
- A personal performance framework participants can come back to

Module 3: Communicating with impact

60-minute live virtual session · Speaking up, presenting ideas and making your point land

Speaking up and being heard — in meetings, in front of more senior people, in client conversations — is one of the highest-anxiety, highest-impact skills for early-career professionals. This session gives participants the confidence to speak up in the situations that matter most.



What we'll cover

- Why early-career communicators often lose their audience — and how to avoid it
- Structuring your message for impact: A simple, repeatable framework participants can use the next day
- Voice and presence: How you show up in meetings, on Teams, in front of partners and clients
- Engaging your audience and holding attention
- Speaking up in moments that matter — meetings, client conversations, partner-track moments

Module 4: Feedback, confidence and difficult conversations

60-minute live virtual session · Communicating clearly, constructively and professionally

Giving and receiving feedback is an essential professional skill — yet one many people find challenging. This session offers practical frameworks for navigating feedback and difficult conversations with greater confidence, whether that's upward, peer-to-peer or with a client.



What we'll cover

- Reframing feedback as a development tool, not a judgement
- A practical model for giving feedback that lands
- Receiving feedback well — and what to do with it
- Upward and peer feedback in a professional context, not just manager-to-team
- Managing emotional responses (yours and theirs) in difficult conversations

Meet your facilitator **Jenny Allen Smith**

Jenny is People & Performance's programme director and an executive coach and leadership specialist.

She works with senior leaders and teams to build confidence, clarity and real behavioural change — with a focus on practical, brain-based tools that help organisations strengthen capability and unlock performance that lasts.



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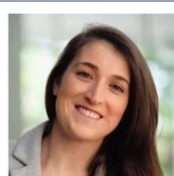


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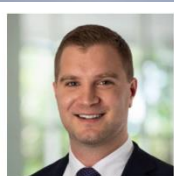


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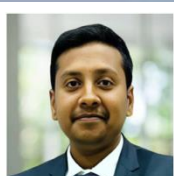
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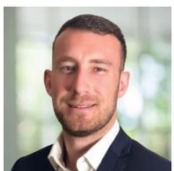
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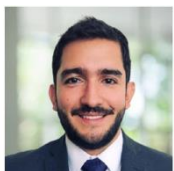
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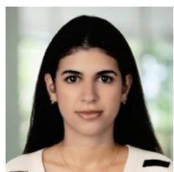
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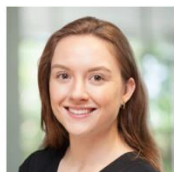
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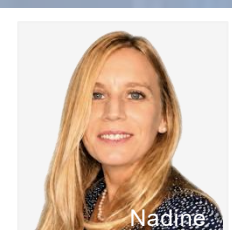


Sophie Woodburn

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**NextGen Professional
Development** page



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