

Collaboration in Action

MGI Integral and MGI Bass Gordon support client growth across borders

As clients expand into new markets, they need trusted support on the ground. One of the strengths of MGI Worldwide is the ability to connect firms across borders quickly and effectively to support client needs. A recent collaboration between MGI Integral and MGI Bass Gordon is a good example of that in action.

A client growing across Africa

When a leading African digital platform focused on last-mile health access and AI-powered data analytics expanded into South Africa, it needed audit and advisory support locally.

As the client's advisor in Egypt, **MGI Integral** turned to the MGI network to find the right firm to support the next stage of its journey. Through that connection, **MGI Bass Gordon** in Cape Town was introduced, and the two firms quickly began working together.

“ We want to express our appreciation to MGI Bass Gordon for their support of our client. Their acceptance of the proposal is proof of the trust they place in the MGI network. ”

Working together to support the client

The collaboration moved forward smoothly, with both firms working closely from the outset. Key steps included:

- early engagement between both firms
- collaborative discussions to align on the client's needs
- joint meetings to build confidence and clarity
- a tailored approach to the proposed work
- flexible pricing that helped secure agreement on a full IFRS audit engagement

The result was a smooth transition from referral to delivery, and a clear example of how MGI firms can work together to support clients in a practical and responsive way.



Dr. Farid Lawandy
Managing Partner

mgi integral
ACCOUNTING | AUDIT | CONSULTING



Trusted relationships, real results

This story reflects more than technical expertise. It also highlights the trust, responsiveness and shared commitment that make collaboration across MGI Worldwide possible.

“ Through close collaboration with MGI Integral, we were able to align quickly and provide a solution tailored to their needs, reinforcing the value of having trusted partners across the MGI network.



Abraham Petersen
Managing Partner
MGI Bass Gordon

Looking ahead

Following this successful engagement, **Audrey Danasamy**, Regional Director for Africa, is now exploring with **MGI Integral** how the client could also be supported by other MGI member firms across its operational markets.

It is a strong example of how connections across the network can support clients more effectively while also creating opportunities for member firms.

Find out more & get in touch

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Share your story

Is your MGI membership benefitting your firm?

If you have stories of collaboration and growth – let us know.

We would love to share them.

Contact Emma Rowley: emma.rowley@mgiworld.com



About MGI Worldwide

MGI Worldwide is a leading international network of over 8,500 audit, accounting, tax, legal and consulting professionals in some 440 locations around the world.

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