

# MGI membership: global expertise just a phone call away

MGI is not just a channel for business referrals, but a powerful support system of expert knowledge spanning the globe.

Malcolm McGready, Partner, Ensors

Being part of MGI Worldwide isn't only about referrals and exchanging business opportunities—it's about building personal relationships, sharing knowledge, and ensuring clients receive expert local advice, wherever they are in the world.

Malcolm McGready, Partner at member firm Ensors, in the UK, recently shared a perfect example of how MGI membership was of direct benefit to his client.

Malcolm explains:

"Ensors had a client whose employee relocated to the United States and wanted to work remotely from there. While the move seemed workable in theory, it raised complex compliance questions. I decided to reach out to Robert Hoberman, at Hoberman & Lesser LLP in New York, who I have met at several MGI meetings, and within hours he was on a call with our client.

"Thanks to his local expertise, Robert quickly clarified the significant compliance burdens associated with running a single-person US payroll, and the implications of a US tax footprint. His candid advice helped our client make an informed decision, and they were grateful for the clarity and speed of response."

### Strengthening client confidence

"The real strength of MGI membership is that it is not just a channel for business referrals, but a powerful support system of expert knowledge spanning the globe." For member firms, it's the reassurance that wherever your clients go, you have trusted, local expertise to help deliver informed advice that strengthens client confidence and drives growth for your firm.

For clients, it means peace of mind knowing they're in a safe pair of hands, with support that travels with them, wherever their business takes them.

# Member firms in partnership



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**Ensors** has offices located across East Anglia in the UK Hoberman & Lesser is based in New York City, USA

Find out more at: ensors.co.uk | hobermanlesser.com

# Share your story

We love hearing how our network is helping members connect, support each other, and deliver outstanding value to clients. If you've got a success story, we'd love

Contact Emma Rowley emma.rowley@mgiworld.com



#### About MGI Worldwide

MGI Worldwide is a leading top-20 international network and association of over 8,800 audit, accounting, tax and consulting professionals in some 440 locations around the world.













## www.mgiworld.com

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