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From Dead-End to Deal-Ready:
The cross-border success story of KDP Advisors and Haruna Yahaya & Co.

Reflecting the strength of the MGI Worldwide network, KDP Advisors (India) collaborated with Haruna Yahaya & Co. (Nigeria) to assist a client in reactivating a dormant bank account and securing critical corporate documents in Nigeria. This partnership demonstrates the network's commitment to delivering integrated global solutions grounded in local expertise.

Collaboration that transcends borders

When multinational businesses expand, they expect scale, efficiency, and growth. What they rarely expect, but often encounter, is a locked door in a foreign jurisdiction that no one seems able to open. Brawn Labs Limited, an India-based pharmaceutical group and client of KDP Advisors found themselves exactly in the middle of such situation.

Years after establishing its Nigerian subsidiary, the company decided to disinvest. But an unexpected roadblock stood in the way with the Nigerian bank account inactive, access to statements blocked, documents withheld from the Indian parent, and compliance deadlines fast approaching.

KDP Advisors – the connector, the catalyst

When Brawn Labs Limited approached KDP Advisors, they weren't looking for a mere consultant they needed a solution architect. Someone who could move beyond advisory papers and take the challenge from problem to closure. KDP Advisors did not just review documents, they opened doors. Leveraging years of cross-border corporate experience and a network built on trust, KDP Advisors connected Brawn Labs Limited with Haruna Yahaya & Co, a trusted on-ground professional firm in Nigeria and a valued member of the MGI Worldwide network.

What followed was a textbook example of global collaboration done right.

> "MGI Worldwide enables us to deliver solutions that transcend geography. Collaborating with Haruna Yahaya & Co. in Nigeria demonstrated how efficiently cross-border challenges can be resolved when local expertise and global coordination work hand in hand.
>
> Together, we converted a dead-end into a deliverable, proving once again that cross-border problem solving is most effective when supported by a strong global ecosystem."
>
> *— Sanjeev Kamdar*
> *Partner | KDP Advisors*

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The Nigerian fix - fast, strategic and compliant

Stepping into the situation, **Haruna Yahaya & Co.** promptly reactivated the dormant bank account, restored signatory access, and secured historical statements and essential documents enabling Brawn Labs Limited to complete its closure and disinvestment seamlessly. What initially seemed bureaucratically impossible was resolved through local expertise, legal clarity, and persistent coordination all without Brawn Labs Limited having to travel or face administrative hurdles.

A story bigger than one entity

This collaboration ensured the client received timely local support, backed by the global strength and coordination of the MGI community. It was a story of trust, timely action, and the right partners turning obstacles into outcomes.

This Indian–African collaboration in corporate compliance is a reminder that global entity management doesn't end with incorporation, it demands continuous, lifecycle support.

With its disinvestment now back on track, Brawn Labs Limited moves forward confidently a journey that would have remained stalled without the right cross-border partnership. For **KDP Advisors** and **Haruna Yahaya & Co.**, this isn't just a success story; it's a testament to the power of the MGI Worldwide network, where global reach and local expertise come together to turn challenges into achievements.

> "The MGI Worldwide network makes cross-border collaboration remarkably seamless. Working with KDP Advisors showed how easily member firms can connect, share insights, and deliver swift, practical solutions for clients. With the network's open flow of communication and strong global support, we were able to resolve complex issues efficiently and with complete confidence."
>
> *— Haruna Yahaya*
> *Principal Partner | Haruna Yahaya*

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Get in touch

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